

PUBLIC SAFETY COMMITTEE REPORT relative to proposed Fourth Amendment to Contract No. C-117907 with Stryker Sales Corporation (Stryker Sales) to automate the emergency billing services.

Recommendation for Council action:

AUTHORIZE the Chief, Los Angeles Fire Department (LAFD), or designee, to execute the Fourth Amendment to Contract No. C-117907 with Stryker Sales to automate the emergency medical billing services and provide technology improvements to field data capture devices for electronic patient records for a term of three years and increase the maximum allowable compensation by \$3,534,506 from \$13,726,487 to \$17,260,487, subject to the approval of the City Attorney as to form.

Fiscal Impact Statement: The City Administrative Officer (CAO) reports that approval of the recommendation contained in the September 3, 2020 CAO report, attached to the Council file, will authorize the LAFD to enter into an agreement with Stryker Sales through September 23, 2022. The maximum allowable compensation shall not exceed \$3.54 million over the three-year term. Funding for this agreement is provided within the LAFD's 2020-21 Contractual Services Account- Field Data Capture Services. There is no additional impact to the General Fund.

Financial Policies Statement: The CAO reports that the recommendation contained in the September 3, 2020 CAO report, attached to the Council file, comply with the City's Financial Policies in that current operations will be funded by current revenues.

Community Impact Statement: None submitted.

TIME LIMIT FILE – DECEMBER 7, 2020

(LAST DAY FOR COUNCIL ACTION – DECEMBER 4, 2020)

Summary:

On October 13, 2020, your Committee considered a September 3, 2020 CAO report relative to proposed Fourth Amendment to Contract No. C-117907 with Stryker Sales to automate the emergency billing services. According to the CAO, on August 3, 2010, Council approved the original agreement with ScanHealth, Inc., dba Sansio for a six-year year term and a maximum allowable compensation of \$9,961,960 (Council File No. 10-1078). On January 29, 2016, the LAFD executed the First Amendment with Physio-Control, Inc., to reflect the acquisition of ScanHealth Inc., dba Sansio. There was no change to the compensation or original term expiring on September 23, 2016. On November 22, 2016, the LAFD executed the Second Amendment with Physio-Control to extend the term by three years through September 23, 2019, and increase the compensation by \$4,896,884 from \$9,961,960 to \$14,858,844. On October 4, 2018, the LAFD executed a Third Amendment to reflect a revised scope of work that includes a complaint resolution process, refined software and device capabilities. The LAFD and City Attorney negotiated a reduction to the maximum allowable compensation by \$1,132,357 to \$13,726,487 based on a variety of system issues with the electronic patient care reports that rendered the mobile computers inoperable resulting in a delayed replacement of the devices. There was no

change to the term of the agreement set to expire on September 23, 2019.

The proposed Fourth Amendment will extend the term through September 23, 2022 and reflect Stryker Sales as the Contractor that acquired Physio-Control. Funding for this agreement is available within the Contractual Services Account- Field Data Capture Services. On August 22, 2007, the LAFD issued a Request for Proposals (RFP) for the integration of field and administrative operations within the Emergency Medical Service systems. This was a result of a Mayoral directive instructing the City Administrative Officer to examine methods on how to improve City services through more efficient and cost effective processes. Council adopted a subsequent recommendation proposed by the Public Safety Committee to conduct an independent review of the LAFD's ambulance billing and collections processes (Council File No. 03-0814). The term of the proposed agreement is retroactive to September 24, 2019, at the request of the LAFD based upon the need of the Contractor's services. Execution of the proposed agreement would ratify the services that have been provided to date. It should be noted that on June 12, 2019 the LAFD released a RFP for an electronic patient care reporting system. Proposals were due by August 14, 2019. Since that time, a new vendor has been selected and the transition from Stryker Sales to the new vendor will take place over the course of the Fourth Amendment. After consideration and having provided an opportunity for public comment, the Committee moved to recommend approval of the Fourth Amendment to Contract No. C-117907. This matter is now submitted to Council for its consideration.

Respectfully Submitted,

PUBLIC SAFETY COMMITTEE

<u>MEMBER</u>	<u>VOTE</u>
RODRIGUEZ:	YES
O'FARRELL:	YES
BUSCAINO:	YES
RYU:	YES
LEE:	YES

ARL
10/13/20

-NOT OFFICIAL UNTIL COUNCIL ACTS-