



ERIC GARCETTI
MAYOR

August 13, 2018

Honorable Members of the City Council
c/o City Clerk
City Hall, Room 395

Honorable Members:

Subject to your confirmation, I have reappointed Ms. Iran C. Hopkins to the Commission on Disability for the term ending June 30, 2023. Ms. Hopkins's current term expired on June 30, 2018.

I certify that in my opinion Ms. Hopkins is qualified for the work that will devolve upon her, and that I make the appointment solely in the interest of the City.

Sincerely,

A handwritten signature in black ink, appearing to read 'E. Garcetti', with a horizontal line extending to the right.

ERIC GARCETTI
Mayor

EG:dlg

Attachment

COMMISSION APPOINTMENT FORM

Name: Iran C. Hopkins
Commission: Commission on Disability
End of Term: 6/30/2023

Appointee Information

1. **Race/ethnicity:** Latina
2. **Gender:** Female
3. **Council district and neighborhood of residence:** 4 - South Valley
4. **Are you a registered voter?** Yes
5. **Prior commission experience:** Commission on Disability
6. **Highest level of education completed:** J.D., University of Southern California
7. **Occupation/profession:** Of Counsel, Ervin Cohen & Jessup
8. **Experience(s) that qualifies person for appointment:** See attached resume
9. **Purpose of this appointment:** Reappointment
10. **Current composition of the commission:**

Commissioner	APC	CD	Ethnicity	Gender	Term End
Bitonte, Robert	Central	14	Caucasian	M	30-Jun-21
de Vera, Theresa May	East	14	Asian Pacific Islander	F	30-Jun-20
Hopkins, Iran	South Valley	4	Latina	F	30-Jun-18
Rothenberg, Richard	Central	5	Caucasian	M	30-Jun-22
Schlesinger, Alisa	South Valley	2	Caucasian	F	30-Jun-19
Williams, Robert	Central	4	Caucasian	M	30-Jun-22
Wilson, Betty R.	East	14	African American	F	30-Jun-18
Cabanban, Myrna	Harbor	15	Asian Pacific Islander	F	30-Jun-21
Wolf, David E.	North Valley	12	Caucasian	M	30-Jun-22

IRÁN C. HOPKINS

PROFESSIONAL EXPERIENCE (SEE REPRESENTATIVE MATTERS & CLIENTS FOR SPECIFIC EXAMPLES):

ERVIN, COHEN & JESSUP LLP, Beverly Hills, CA

8/2014 – PRESENT

Of Counsel, Corporate and Real Estate Departments

- Represent clients across a range of industries in all aspects of real estate and business transactions and day-to-day operations, including structuring ownership and joint ventures, acquisition and disposition of interests and business assets, commercial contracts, service and use agreements, purchase and sale of real estate, commercial and residential leasing, construction and development, property management, environmental contamination and remediation, equity investments and debt financing, insurance and business succession planning, disputes and risk management, branding, licensing, intellectual property rights.
- Responsible for structuring transactions, negotiation and drafting of commercial contracts, transactional and loan documents, tax planning, managing client communications, supervision and mentoring of junior attorneys, marketing and business development.

TEPPER & ASSOCIATES, Beverly Hills, CA

11/2009 – 7/2014

Counsel

- Represent clients in all aspects of real estate transactions, business operations and structuring ownership and disposition of interests, including purchase and sale of real estate, commercial and residential leasing, financing, property management, eminent domain, hotel and restaurant operations, joint ventures, branding, licensing, intellectual property rights, employee and union matters, manufacturing, insurance and business succession planning, estate, gift and trust planning, trust operations and fiduciary representation, supervision of litigation and insurance defended lawsuits, risk management and settlement of disputes.

DUVAL & STACHENFELD LLP, Los Angeles, CA

4/2007 – 7/2009

Associate, Real Estate and Entertainment and Media Departments

- Represented institutional and high net worth clients in sophisticated domestic and cross-border private equity joint ventures and investments in real estate, including negotiation of joint venture relationship, participation in structuring by tax counsel, entity formation, ongoing corporate governance, negotiation of financing, purchase and sale of assets, property management, leasing, tenant representation, and advising on business issues and operations. Participated in representation of Entertainment and Media Department clients, including multimedia companies, film finance and production legal.
- Primary associate involved with the establishment of Project Greenstorm™. Developed expertise in renewable energy sources, the environment, sustainability, climate change and state, federal and international policy mechanisms and incentives related to renewable energy. Member of the Special Events Committee and Wine Committee, including establishing a private wine label for the firm. Responsible for marketing, recruiting and business development for the Los Angeles office.

EISNER & FRANK, Los Angeles, CA

1/2006 – 3/2007

Associate

- Advised closely held businesses, high net worth individuals, global luxury brands, developers, production companies, writers, talent and other clients on business operations and legal affairs, including purchase, sale, leasing and financing of real estate, asset management, corporate governance, entertainment law, licensing, trademark infringement and intellectual property matters.
- Negotiated and drafted commercial, corporate and real estate transactional agreements, entity formation and capitalization documents, opinion letters and production legal, film finance, licensing, writer, composer and talent agreements. Assisted with substantive financial analysis in corporate litigation, case strategy, discovery, document review and preparation of motions, pleadings and settlement agreements. Responsible for business development and supervision of summer associates.

FTI CONSULTING, INC., Los Angeles, CA

8/2004 – 2/2005

Sales Consultant

- Recruited by a former KPMG partner to assist in establishing and developing FTI's Transfer Pricing/International Tax Practice. Member of business development team prior to its dissolution in early 2005. Reported to top corporate executives: Vice-President of Sales and Marketing, National Director of Economic Consulting and National Practice Leader for Transfer Pricing. Associated with approximately \$750,000 in revenue in first six months.
- Responsible for identifying, negotiating and closing new business opportunities, maintaining and further developing existing client relationships and preparation of marketing presentations, proposals and client communications.

WEALTH & TAX ADVISORY SERVICES, INC., SUBSIDIARY OF HSBC BANK, Los Angeles, CA

2/2004 – 8/2004

Associate

- Advised high net worth individuals and related entities on highly technical individual, estate, gift, trust and foundation tax planning and compliance matters. Drafted chapter for firm's published treatise on the individual tax aspects of stock options.

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KPMG LLP, Los Angeles, CA

9/2001 – 2/2004

Senior Associate, International Corporate Tax Services

- Advised primarily multinational conglomerates, media and entertainment companies and private equity clients on highly technical international tax and business matters, including structuring cross-border joint ventures, multinational operations, asset management, financing, licensing, royalties, consolidated group issues, overall foreign loss and extraterritorial income exclusion.
- Provided tax planning advice to avoid double taxation by utilizing income taxation treaties and foreign tax credits to maintain worldwide tax efficiency. Advised foreign businesses and nonresident individuals in structuring investments and business operations in the United States. Developed expertise with financial statements and global business operations.
- Responsible for project and client management, coordination with local country advisors, conducting extensive industry specific business, legal and tax research, determination of tax consequences, drafting tax analysis and client deliverables, targeting prospective and existing clients for new service opportunities, supervision of associates and preparation and delivery of technical tax updates, presentations and proposals at department, client and management meetings.

UNITED STATES ATTORNEY'S OFFICE, TAX DIVISION, Los Angeles, CA, Summer Extern, 2000

DOLE FRESH FRUIT INTERNATIONAL (LATIN AMERICAN HEADQUARTERS), San José, Costa Rica, Summer Intern, 1995 & 1999

EDUCATION:

UNIVERSITY OF SOUTHERN CALIFORNIA, LAW SCHOOL AND MARSHALL SCHOOL OF BUSINESS, Los Angeles, CA

Juris Doctor and Master of Business Taxation, May 2001

Research/Teaching Assistant, 2000-2001, Professor Henry Cheeseman, Finance and Business Law, Marshall School of Business

Honors and Activities: Dean's List; Tax Law Society, Co-President; International Law Society, International Liaison; Criminal Law Society, Mariel Cuban Detainee Representation; Assistant Instructor/Volunteer, VITA Program, 1999-2001

TEXAS CHRISTIAN UNIVERSITY, Fort Worth, TX

Bachelor of Arts, *cum laude*, May 1998

Majors: Latin American Studies and Spanish, Minor: Geography

Honors and Activities: Dean's List 1995-1998; Delta Gamma Fraternity; Golden Key National Honor Society; Beta Gamma Sigma Honor Society; Sigma Delta Pi Honor Society; Gamma Sigma Alpha Honor Society

LEGAL VOLUNTEER WORK:

HARRIET BUHAI CENTER FOR FAMILY LAW, Los Angeles, CA

5/2006 – PRESENT

Attorney Volunteer & Pro Bono Translator (Spanish)

- Counsel monolingual Spanish speaking clients in family law matters and prepare court filings and pleadings in English for clients to represent themselves court *In Pro Per*, including dissolution of marriage, division of assets, legal and physical child custody, child and spousal support, paternity, parenting, domestic violence and restraining orders. Experience with orders to show cause/requests for orders and preparing for hearings and trials, including drafting related declarations and trial briefs.
- Pro Bono Translator for Pro Bono Counsel and monolingual Spanish speaking clients, translation of documents, court filings and pleadings. Participant in fundraising efforts and public speaker on behalf of the non-profit organization, including for law student outreach and recruitment of volunteers. Instructor in annual volunteer training seminars.
- Recipient of the 2013 Frances Wender Kandel Volunteer of the Year Award. Recipient of the State Bar of California's Wiley W. Manuel Award for Pro Bono Legal Services in March 2010, February 2011 and March 2013.

OTHER VOLUNTEER WORK AND ADDITIONAL INFORMATION:

- Member of the Junior League of Los Angeles, 2001-Present, Appointed Positions: Public Relations Committee, Nominating Committee 2012-2014 (Appointing Board of Directors), Planning Council Member-at-Large, Social Media Task Force, Chair of Historian Committee 2010-2012, Provisional Training Team Advisor, Public Policy Committee, Public Relations and Publicity Committee, Recruitment Committee and Co-Chair of Social and Cultural Committee.
- Member, Los Angeles County Museum of Art: President's Circle Avant-Garde, 2006-Present, Costume Council, 2005-2013.
- Member of the State Bar of California (Bar # 217597); Women Lawyers Association of Los Angeles, Financial Development Committee, 2003-2005; Assistant Planner, Los Angeles County Law Library's 50th Anniversary Fundraiser, 2004.
- Bilingual (Spanish) and bicultural (Latin American); professional level Spanish translator since 1997. Grew up living and traveling throughout México, Costa Rica, Guatemala and Honduras.

REPRESENTATIVE MATTERS AND CLIENTS (CONFIDENTIAL)

REPRESENTATIVE CLIENTS (NON-INDIVIDUAL):

Black Equities Group	KBR Fund, L.P.	Colony Capital, LLC
ARKA Properties Group, Inc.	Grill Concepts, Inc.	Dreamworks SKG
Bonded Services, Inc.	Subtractive, Inc.	Sony Corporation of America and Subsidiaries
Luxe Hotels	Takashi Murakami & KaiKai KiKi, Co., Ltd.	Spyglass Entertainment
Wireless Capital Partners, LLC	Chopard USA, Ltd.	Dualstar Entertainment
Urth Caff�	Silver Nugget Gaming, LLC	Media Rights Capital
Angelo, Gordon & Co., L.P.	Occidental Petroleum Corporation	Air Pacific
LS Power Group	Beckman Coulter, Inc.	Sunrider Corporation
Prada USA Corp.	Hawaiian Electric Industries, Inc.	PMC Global Inc.
City Center Retail, LLC	Tanimura & Antle	LOUD Technologies Inc.

REPRESENTATIVE MATTERS (NON-INDIVIDUAL):

Real Estate and Corporate Transactional Experience

- Drafting of purchase and sale agreements, joint venture and equity investment documentation, loan documents (including refinancing, construction, mezzanine and private loans), commercial and residential leases, entity formation and capitalization documents, operating agreements, authorizing consents and resolutions, PPMs and offering materials, guaranties, legal opinions, indemnity agreements, tenancy-in-common agreements, management agreements, listing agreements, SNDAs, assignment and assumption agreements, distribution, services and licensing agreements, and structuring and supervising § 1031 like-kind exchanges.
- Manage the deal process from start to finish, negotiate terms, work with special and local outside counsel, manage opposing party and internal team communications, coordinate closings and conduct due diligence, including analysis of material agreements, leases, entity organizational and corporate governance documents, financial statements, tax returns, title and survey review (including underlying documents), zoning review (often with local counsel) and determination of risks and outstanding obligations.

Volunteer Spanish Translation Work

- Collaborator in translation from English to Spanish of amici curiae brief filed in July 2009 with the Inter-American Court of Human Rights in support of Petitioners in the matter of *Campo Algodonero: Cases 12.496, 12.497, 12.498 v. The United Mexican States*. (Landmark ruling issued against the government of M xico, December 2009).

Bonded Services, Inc.

- Negotiate facility leases, storage and digitization services agreements for entertainment assets, NDAs and consulting agreements; advise on matters related to diversification of service offerings and international expansion following change in control of company.

Luxe Hotels

- Negotiate luxury retail leases and prepare master lease for the northern and southern stores located at 360 North Rodeo Drive. Negotiate refinancing of mortgage loans totaling \$23,200,000. Coordinate work under cell site leases. Advise on business operations, franchising and brand licensing for hotels and worldwide hotel reservations system, protecting intellectual property rights, domain name disputes, infringement claims, employee and NLRB matters, eminent domain and insurance defended litigation.

Urth Caff 

- Advise on business succession and insurance planning for investment partnerships funding development of various restaurant locations, real estate acquisitions and restructuring of real estate ownership, international licensing and corporate matters.

Grill Concepts, Inc.

- Comprehensive review of leases and material agreements of a public company client to determine consent and approval requirements in anticipation of a recapitalization transaction triggering a change in control of the parent corporation.

Angelo, Gordon & Co., L.P.

- Joint venture structuring and acquisition of property in Boston, Massachusetts for a purchase price of \$16,142,500 and related acquisition financing of \$11,000,000.
- Negotiation of a syndicated construction loan of \$84,000,000 for property located in Littleton, Massachusetts and acquisition of adjacent property through a property swap with the Veterans of Foreign Wars Building Administration.
- Joint venture structuring and acquisition of five shopping centers located in the U.S. Mid-Atlantic region, including assumption from sellers of four loans totaling \$53,674,000 and new acquisition financing of \$15,575,000.
- Sale of limited partnership interests of owner of the Net-Works Building and related properties located in Philadelphia, Pennsylvania for a combined sale price of \$163,500,000.

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- Joint venture structuring and acquisition of a corporation owning and operating a ski resort in Montana and 800 acres of adjacent raw land for a combined purchase price of \$15,000,000.
- Sale of the property and related hotel business operations commonly known as the Hotel Derek, located in Houston, Texas for a combined sale price of \$70,645,000.
- Represented U.S. client in anticipated joint venture in a hotel and mixed-use property in Puerto Plata, Dominican Republic.
- Joint venture structuring and acquisition of the Scottsdale Design Center in Scottsdale, Arizona for \$14,900,000 and related acquisition financing of \$13,527,000.
- Co-counsel for equity investment and joint venture structuring for the acquisition of property located at 10780 Santa Monica Boulevard in Los Angeles, California for a purchase price of \$33,000,000 and related acquisition financing of \$25,560,000.
- Co-counsel for equity investment and joint venture structuring for the acquisition of property located at 10351 Santa Monica Boulevard in Los Angeles, California for a purchase price of \$35,100,000 and related acquisition financing of \$26,505,000.
- Sale of office and retail tower located at 760 Market Street, San Francisco, California, for a sale price of \$130,000,000.
- Joint venture structuring and acquisition of three undeveloped and partially developed multi-family residential subdivisions located in Las Vegas, Nevada for a combined purchase price of \$31,000,000.
- Real estate and corporate due diligence for various multi-family residential subdivisions acquired in El Dorado Hills, Rocklin, Roseville, Rialto, Chino, Oxnard, Rancho Cucamonga and Menifee, California.
- Negotiation and documentation of various office, restaurant and retail leases and lease surrenders; providing ongoing advice to *landlord and tenant clients for business operations in leased spaces*.
- Coordination of personnel transfer between joint venture client and management partners for nine apartment complexes located in the U.S. Mid-Atlantic region. Review of loan documents and material agreements for lender approval requirements, drafting amendments to management agreements and authorizing consents and resolutions.

Sony Corporation of America, Dreamworks SKG and other Entertainment Companies

- Foreign sales and leasing income analysis to determine multiple year, multimillion dollar extraterritorial income exclusion tax benefits, including comprehensive review of global operations, consolidated financial statements, licensing agreements, royalty streams, the lifecycle of film and media products from theatrical or new release through home entertainment, library residuals, production and post-production processes, advertising and promotion and international distribution.

Air Pacific

- Provided ongoing analysis of IRC § 902 deemed paid foreign tax credits for foreign income taxes paid by related entities in qualified group and determination of taxable gross income recognizable by U.S. entity resulting from stock ownership and distributions.

Beckman Coulter, Inc.

- Advised on corporate restructuring and tax implications resulting from Beckman's acquisition of Coulter Corporation. Managed local counsel and the liquidation of Coulter entities in 23 countries over a two-year period.
- Managed compliance with legal, tax, procedural and statutory accounting requirements in 23 countries hosting Beckman Coulter's foreign subsidiaries to change the tax and statutory year ends for all subsidiaries to December 31.

Hawaiian Electric Industries, Inc.

- Advised on an IRC § 165(g)(3) worthless stock deduction for wholly-owned subsidiaries; research and preparation of related IRS Pre-Filing Agreement documentation.

Occidental Petroleum Corporation

- Advised on consolidated group's overall foreign loss position, including foreign loss recapture, consolidated OFL rules, source of income determinations and expense allocation and apportionment.

PMC Global Inc.

- Advised on structuring a foreign joint venture with a Chinese chemical company, cross-border contract manufacturing and restructuring of European operations into a more tax efficient model, including debt restructuring.

Colony Capital, LLC

- Provided ongoing advice for domestic and cross-border joint venture structuring and tax implications of the purchase and sale of non-U.S. commercial and residential real estate investment properties, including treaty considerations, IRC § 367(b) exchanges, E&P adjustments, tax incentives and holidays and IRC § 1248 recharacterization of gain as a deemed dividend.



August 13, 2018

Dear Ms. Hopkins:

I am pleased to inform you that I hereby reappoint you to the Commission on Disability for the term ending June 30, 2023. In order to complete the process as quickly as possible, there are several steps that must be taken, many of which require visiting City Hall. If you require parking during these procedures, please call Claudia Luna in my Office at (213) 978-0621 to make arrangements for you.

To begin the reappointment process, please review, sign and return the enclosed Remuneration Form, Undated Separation Forms, Background Check Release and Information Sheet **within one week** of receiving this letter. These documents are necessary to ensuring the most efficient, open and accountable City government possible.

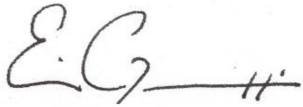
As part of the City Council confirmation process, you will need to meet with David Ryu, your Councilmember, and the Chair of the Health, Mental Health and Education Committee, to answer any questions he may have. You will be hearing from a City Council committee clerk who will let you know when your reappointment will be considered by the Health, Mental Health and Education Committee. Some time thereafter, you will be notified by the committee clerk when your reappointment will be presented to the full City Council for confirmation. Once you are confirmed, you will be required to take the oath of office in the City Clerk's Office in Room 395 of City Hall. Claudia Luna will assist you during the confirmation process if you have questions.

Ms. Iran C. Hopkins
August 13, 2018
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If you move at any point during your term, have any changes in your telephone numbers, or in the future plan to resign (resignation must be put in writing), please contact my office immediately.

Congratulations and thank you for agreeing to serve the people of Los Angeles.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Garcetti", with a horizontal line extending to the right.

ERIC GARCETTI
Mayor

EG:dlg

Attachment I
Ms. Iran C. Hopkins
August 13, 2018

Nominee Check List

I. Within seven days:

Mail or email the following forms to: Claudia Luna, Office of the Mayor, City Hall, 200 N. Spring Street, Los Angeles, CA 90012 or email: Claudia.Luna@lacity.org.

_____ **Remuneration Form**

_____ **Undated Separation Forms**

_____ **Background Check Release**

_____ **Commissioner Information Sheet/Voluntary Statistics**

II. As soon as possible, the Mayor's Office will schedule a meeting with you and:

_____ **Your City Councilmember David Ryu**

Staff in the Mayor's Office of Legislative and External Affairs will assist you with these arrangements.