



Item Number
7

Report to the BOARD OF AIRPORT COMMISSIONERS

Approver:

Aura Moore, Deputy Executive Director and
Chief Information Officer

Reviewer:

Brian C. Ostler, City Attorney

Justin Erbacci (May 26, 2023 09:08 PDT)

Justin Erbacci, Chief Executive Officer

Meeting Date

6/1/2023

Needs Council Approval: ☒ Y

Reviewed for/by	Date	Approval Status	By
Finance	5/24/2023	<input checked="" type="checkbox"/> Y <input type="checkbox"/> NA	JS
CEQA	5/15/2023	<input checked="" type="checkbox"/> Y	MO
Procurement	5/16/2023	<input checked="" type="checkbox"/> Y <input type="checkbox"/> Cond	BG
Guest Experience	5/18/2023	<input checked="" type="checkbox"/> Y	TB
Strategic Planning	5/16/2023	<input checked="" type="checkbox"/> Y	BNZ

SUBJECT

Request to approve the Sixth Amendment to Contract DA-5212 with Integrated Security Solutions, Inc. to: (1) extend the contract to July 31, 2025; (2) increase the contract authority by \$4,256,361, for a total not-to-exceed amount of \$18,344,323. This extension is required to allow Integrated Security Solutions, Inc. to support the configuration of new and existing Closed Circuit Television cameras, and provide ongoing maintenance and repair services.

RECOMMENDATIONS

Management **RECOMMENDS** that the Board of Airport Commissioners:

1. **ADOPT** the Staff Report.
2. **DETERMINE** that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f and Article III, Class 1 (1) of the Los Angeles City CEQA Guidelines.
3. **FIND** that the work can be performed more economically or feasibly by an independent contractor than by City employees.
4. **FURTHER FIND** that, pursuant to Los Angeles Administrative Code Section 10.15(a)(10) and Los Angeles Charter Section 371(e)(10), the services to be provided under this contract involve the performance of professional, expert, technical, and other special services such that the use of competitive bidding would be impractical and undesirable.

5. APPROVE the Sixth Amendment to Contract No. DA-5212 with Integrated Security Solutions, Inc. to: (1) extend the contract to July 31, 2025; (2) increase the contract authority by \$4,256,361, for a total not-to-exceed amount of \$18,344,323.
6. AUTHORIZE the Chief Executive Officer, or designee, to execute the Sixth Amendment after approval as to form by the City Attorney and approval by the Los Angeles City Council.

DISCUSSION

1. Purpose

The proposed amendment will extend the contract by two years, until July of 2025, and add \$4,256,361 in contract authority, which will support the configuration of 470 new cameras in the Genetec Video Management System (VMS), as part of the Closed Circuit Television Phase II, New Camera Installation project. In addition, the amendment will provide for the configuration of cameras installed as part of Capital Construction Projects and for ongoing maintenance, repair, and support services for the Closed Circuit Television Video Surveillance and Intelligent Observation Network (CCTV VISION). The current contract with Integrated Security Solutions, Inc. will expire on July 31, 2023.

2. Prior Related Actions/History of Board Actions

- **July 13, 2017 – Resolution No. 26285 (DA-5212)**

The Board of Airport Commissioners (Board) approved a one-year contract with two one-year renewal options with Integrated Security Solutions, Inc. (ISSI) for CCTV VISION system maintenance, repair, and support services for an amount not to exceed \$3,589,764.

- **August 1, 2019 – Resolution No. 26819 (DA-5212A)**

The Board approved the First Amendment to Contract DA-5212 with ISSI to increase the contract authority by \$938,511 for a total amount not to exceed \$4,528,275 for ongoing maintenance, repair, and support services for the CCTV VISION Operations and Maintenance.

- **May 7, 2020 – Resolution No. 27017 (DA-5212B)**

The Board approved the Second Amendment to Contract DA-5212 with ISSI to extend the term for one year with one one-year option and increase the authority by \$1,601,063 for a total amount not to exceed \$6,129,338 for ongoing maintenance, repair, and support services for the CCTV VISION system.

- **June 17, 2021 – Resolution No. 27286 (DA-5212C)**

The Board approved the Third Amendment to Contract DA-5212 with ISSI to execute the one-year renewal option and increase the contract authority by \$1,295,594 for a total amount not to exceed \$7,424,932 for ongoing maintenance, repair, and support services for the CCTV VISION system.

- **September 9, 2021 – Resolution No. 27331 (DA-5212D)**

The Board approved the Fourth Amendment to Contract DA-5212 with ISSI to increase the contract authority by \$250,000, for a total amount not to exceed \$7,674,932, to

support the configuration of storage and cameras in the CCTV VISION VMS for cameras that will be installed under capital construction projects.

- **June 2, 2022 – Resolution No. 27514 (DA-5212E)**

The Board approved the Fifth Amendment to Contract DA-5212 with ISSI to extend the term through July 31, 2023, and increase the contract authority by \$6,413,030, for a total amount not to exceed \$14,087,962, for migration of cameras to the existing video management system; for configuration of cameras installed under the capital improvement projects; and for ongoing maintenance, repair, and support services for the CCTV VISION system. This contract will expire on July 31, 2023.

- **September 1, 2022 – Resolution No. 27579**

The Board appropriated funds for the CCTV Phase II Project, based on the Capital Improvement Plan (CIP) direct budget for the project of \$21,733,255.

3. Background

Los Angeles World Airports (LAWA) currently uses the CCTV VISION system to monitor airport activity as a part of daily operations to enhance public safety and security. The current CCTV VISION system consists of 7,023 cameras, the Video Management System (VMS), related audio/visual components, and associated communications and external system interfaces. The LAWA Information Management and Technology (IMT) Division provides management, operation, maintenance, and support of the CCTV VISION system and subsystems at Los Angeles International (LAX) and Van Nuys (VNY) Airports, 24 hours per day, 7 days per week.

Integrated Security Solutions, Inc. is the camera system integrator for all CCTV-related projects, including the CCTV Phase 2 project, the Terminal Development Improvement Programs (TDIP), the Landside Access and Modernization Program (LAMP) and operations at LAX and VNY Airports. The company provides operation, maintenance, repair, and on-call support services to ensure that the CCTV VISION system and its subsystems are always fully functional.

During the current contract term, ISSI completed the configuration of hardware and the Genetec VMS for cameras that were installed under the Terminal 2/3 Modernization concourse and satellite project, the Terminal 5.5 Core project, the Tom Bradley International Terminal (TBIT) Core project, and the Security Badge Office Relocation project, and also migrated 3,400 cameras to the Genetec VMS to consolidate all cameras on one VMS system.

A summary of expenditures to-date is listed below:

Description	Expenditures
Base Maintenance and Support Services	\$6,481,417
Migration from Nice Vision VMS to Genetec VMS	\$3,872,354
New Camera Configuration for Capital Improvement Projects	\$2,806,983
Support for Spare Parts, Equipment Repairs, and As-Needed Services	\$708,369
Total Expenditures To-Date	\$13,869,123
Current Contract Authority Amount	\$14,087,962
Remaining Contract Authority	\$218,839

4. Current Action/Rationale

The proposed Sixth Amendment will achieve two objectives. The first is that LAWA's IMT Division will implement the new Capital Improvement Project, CCTV Phase II, New Camera Installation, which received capital strategy committee approval in April 2023.

The New Camera Installation includes installation and configuration of 470 CCTV cameras throughout the LAX campus, using the Genetec video system. Integrated Security Solutions, Inc. will configure all the video and mapping for the cameras, while another company, Birdi Systems, Inc., will install the cameras. Complementing this Board request for ISSI is a separate Board action to approve an amendment with Birdi Systems, Inc., for Contract DA-5456, to install the 470 cameras and associated conduit and cabling for the CCTV Phase II, New Camera Installation project.

The proposed amendment also enables ISSI to continue the configuration of CCTV cameras using Genetec VMS under the TDIP and the LAMP Programs, which includes the continuation of the Terminal 2/3 Modernization (West Headhouse, TBIT connector), Terminal 6 Alaska, Automated People Mover, and Consolidated Rent-A-Car facility projects. Approximately 10,000 cameras will be using the Genetec video system by July 2025. Over 7,000 cameras already are on the Genetec system, and the remaining 3,000 will be completed under this amendment.

Schedule of Camera Configuration to Genetec Video System in Sixth Amendment:

Project	Contractor	Camera Qty (Approx.)
CCTV Phase II	Birdi Systems	470
APM	LINXS/Birdi Systems	615
ConRAC	LA Gateway Partners/BEI Construction	658
Terminal 4 American	Hensel Phelps/Direct AV	528
Delta T2/3	Hensel Phelps/Direct AV	717
RUE	Skanska	12
Total		3,000

Staff will be going out for an RFP to maintain our consolidated Genetec Video Management System when the integration of all 10,000 cameras at LAX is complete.

Estimated services and expenditures under the Sixth Amendment are as follows:

Description	Proj. 6 th Amend. Expenditures
Base Maintenance and Support Services	\$ 3,900,000
CCTV Phase II Camera Addition Configuration (Capital)	\$ 125,200
Support for Configuration of CIP cameras, Spare Parts, Equipment Repairs, Analog Camera Replacement, and As-Needed Services	\$ 450,000
Total Sixth Amendment Cost	\$ 4,475,200
Remaining Contract Authority	\$ 218,839
Additional Contract Authority Needed	\$ 4,256,361
Current Contract Authority	\$ 14,087,962
Proposed Contract Authority Increase	\$ 4,256,361
New Not-to-Exceed Contract Amount	\$ 18,344,323

Note: Costs for individual line items may vary, but the total expenditures shall not exceed \$18,344,323

The contract amendment includes base maintenance, support services and operations support for all cameras at LAX, 24-hours-per-day, seven-days-per-week.

How This Action Advances a Specific Strategic Plan Goal and Objective

This action advances this strategic goal and objective: *Innovate to Enhance Security, Efficiency & Effectiveness: Innovate to keep airports safe and secure.* The proposed amendment will enable the IMT Division to support the CCTV VISION operations, which is in alignment with the strategic goal of keeping the airport safe and secure. With the proposed Sixth Amendment, installation of new cameras will be completed under CCTV Phase II, TDIP, and LAMP programs.

5. Fiscal Impact

Los Angeles World Airports will use a combination of operating and capital funds under this contract. Capital budget for the CCTV Phase II project is programmed in LAWA's 10-Year Capital Improvement Plan, with a direct budget of \$21,733,255, including hard costs, soft costs, and project contingency. As the \$125,200 capital costs associated with this action are already included as part of the CCTV Phase II budget, approval of this action will result in no net increase to the CIP.

Funding of \$4,256,361 over two years, minus the capital contribution, leaves a net cost of \$4,131,361 or \$2,065,681 each year.

6. Alternatives Considered

- ***Take No Action***

Without this amendment, LAWA will have insufficient resources to support CCTV VISION and will be unable to support the additional cameras that will be installed under the CCTV Phase II, New Camera Installation project and the capital construction projects. For those reasons, taking no action is not recommended.

APPROPRIATIONS

No capital appropriations are requested as part of this item. Funds for this contract are available in the Fiscal Year 2022-2023 Los Angeles World Airports Operating Budget Cost Center 1170003 – IT Infrastructure Technology Office, Commitment Item 520 – Contractual Services. Funding for subsequent years will be requested as part of the annual budget process.

STANDARD PROVISIONS

1. This item, as a continuing administrative, maintenance and personnel-related activity, is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines. And interior or exterior alterations involving remodeling or minor construction where there be negligible or no expansion of use is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article III, Class 1 (1).
2. The proposed document(s) is/are subject to approval as to form by the City Attorney.

3. Actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373.
4. Integrated Security Solutions is required by contract to comply with the provisions of the Living Wage Ordinance.
5. Procurement Services has reviewed this action (File No. 10041897) and set mandatory goals of 15% Small Business Enterprise (SBE), 5% Local Business Enterprise (LBE), and 3% Local Small Business Enterprise (LSBE) as a subset to the LBE goal, for the project. As a certified LSBE firm, Integrated Security Solutions is credited with 100% SBE/LBE participation.
6. Integrated Security Solutions is required by contract to comply with the provisions of the Affirmative Action Program.
7. Integrated Security Solutions has been assigned Business Tax Registration Certificate number 000261404-0001-5.
8. Integrated Security Solutions is required by contract to comply with the provisions of the Child Support Obligations Ordinance.
9. Integrated Security Solutions has approved insurance documents, in the terms and amounts required, on file with Los Angeles World Airports.
10. Pursuant to Charter Section 1022, staff determined the work specified on the proposed contract can be performed more feasibly or economically by an Independent Contractor than by City employees.
11. Integrated Security Solutions has submitted the Contractor Responsibility Program Questionnaire and Pledge of Compliance and will comply with the provisions of the Contractor Responsibility Program.
12. Integrated Security Solutions has been determined by Public Works, Office of Contract Compliance to be in compliance with the provisions of the Equal Benefits Ordinance.
13. Integrated Security Solutions is required by contract to comply with the provisions of the First Source Hiring Program for all non-trade Airport jobs.
14. Integrated Security Solutions has submitted the Bidder Contributions CEC Form 55 and will comply with its provisions.
15. Integrated Security Solutions has submitted the MLO Bidder Contributions CEC Form 50 and will comply with its provisions.
16. Integrated Security Solutions will comply with the provisions of the Iran Contracting Act.

SIXTH AMENDMENT TO CONTRACT NO. DA-5212 BETWEEN
THE CITY OF LOS ANGELES AND
INTEGRATED SECURITY SOLUTIONS, INC.

This Sixth Amendment ("Sixth Amendment") is made and entered into this _____ day of _____, 2023, at Los Angeles, California by and between the City of Los Angeles, a municipal corporation ("City"), acting by and through the Board of Airport Commissioners ("Board") of the Department of Airports ("Department" or "LAWA") and Integrated Security Solutions Inc., a Maryland corporation (hereinafter referred to as "Contractor").

RECITALS

WHEREAS, City and Contractor entered into Contract No. DA-5212 dated August 2, 2017 for maintenance, repair, and support services for the Closed-Circuit Television Video Surveillance and Intelligent Observation Network for the Department, as amended by the First Amendment No. 5212A dated August 13, 2019, as amended by the Second Amendment No. 5212B dated July 28, 2020, as amended by the Third Amendment No. 5212C dated August 25, 2021, as amended by the Fourth Amendment No. 5212D dated November 11, 2021 and as amended by the Fifth Amendment No. 5212E dated August 29, 2022 (collectively, the "Contract"); and

WHEREAS, the parties hereto desire to amend this Contract as set forth herein.

NOW, THEREFORE, in consideration of the covenants and conditions hereinafter contained to be kept and performed by the respective parties hereto, IT IS MUTUALLY AGREED that the Contract BE AMENDED AS FOLLOWS:

Section 1.0 Section 1.0 Term of Contract, shall be deleted in its entirety and replaced with the following:

"This Contract shall commence on August 1, 2017 and shall terminate on July 31, 2025, unless earlier terminated pursuant to Sections 5.0 or 6.0 below."

Section 2.0 The first sentence of subsection 3.2 of Section 3.0, Contractor Scope and Fee, is deleted in its entirety and replaced with the following:

"The compensation to Contractor shall not exceed Eighteen Million Three Hundred Forty-Four Thousand Three Hundred Twenty-Three Dollars (\$18,344,323) for the term of the Contract."

Section 3.0 Exhibit A-4 of the Contract shall be deleted and replaced with Exhibit A-4R attached hereto and incorporated by reference herein. For the period from August 1, 2023 through July 31, 2025, Contractor shall perform work in accordance with Exhibits A, A-1R, A-2, A-3, and A-4R.

Section 4.0 It is understood and agreed by and between the parties hereto that, except as specifically provided herein, this Sixth Amendment shall not in any manner alter, change, modify, or affect any of the rights, privileges, duties or obligations of either of the parties hereto under or by reason of the Contract and except as expressly amended herein, all terms, covenants, and conditions of the Contract and all amendments thereto, shall remain in full force and effect.

Section 5.0 This Sixth Amendment may be executed in counterparts, including counterparts that are manually executed and counterparts that are in the form of electronic records and are electronically executed. An electronic signature means a signature that is executed by symbol attached to or logically associate with a record and adopted by a party with the intent to sign such record, including facsimile or e-mail signatures. All executed counterparts shall constitute one agreement, and each counterpart shall be deemed an original. The parties hereby acknowledge and agree that electronic records and electronic signatures, as well as facsimile signatures, may be used in connection with the execution of this Sixth Amendment and electronic signatures, facsimile signatures or signatures transmitted by electronic mail in so-called PDF format shall be legal and binding and shall have the same full force and effect as if a paper original of this Sixth Amendment had been delivered that had been signed using a handwritten signature. All parties to this Sixth Amendment (i) agree that an electronic signature, whether digital or encrypted, of a party to this Sixth Amendment is intended to authenticate this writing and to have the same force and effect as a manual signature; (ii) intended to be bound by the signatures (whether original, faxed, or electronic) on any document sent or delivered by facsimile or electronic mail or other electronic means; (iii) are aware that the other party(ies) will rely on such signatures; and, (iv) hereby waive any defenses to the enforcement of the terms of this Sixth Amendment based on the foregoing forms of signature. If this Sixth Amendment has been executed by electronic signature, all parties executing this document are expressly consenting, under the United States Federal Electronic Signatures in Global and National Commerce Act of 2000 ("E-SIGN") and the California Uniform Electronic Transactions Act ("UETA") (California Civil Code §1633.1 et seq.), that a signature by fax, e-mail, or other electronic means shall constitute an Electronic Signature to an Electronic Record under both E-SIGN and UETA with respect to this specific transaction.

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IN WITNESS WHEREOF, the Department has caused this Sixth Amendment to be executed on its behalf by the Chief Executive Office and Contractor has caused the same to be executed by its duly authorized officers, all as of the day and year first hereinabove written.

APPROVED AS TO FORM:
HYDEE FELDSTEIN SOTO,
City Attorney

CITY OF LOS ANGELES

Date: _____

Date: _____

By: _____
Deputy/Assistant City Attorney

By: _____
Chief Executive Officer
Department of Airports

By: _____
Chief Financial Officer

ATTEST:

INTEGRATED SECURITY SOLUTIONS
INC., a Maryland corporation

By: Narmin
Signature (Secretary)
Narmin Sayyah

Print Name

By: Alihassan
Signature
Ali Ezzati

Print Name

President

Print Title

[SEAL]

Exhibit A-4R**Nicevision Migration - Remaining Milestones & O&M fees**

CAD Interface	\$176,565.00
Allowance	\$213,492.00
Pilot of VA Technologies	\$224,000.00
Camera/Map configuration for CIP Projects	\$305,305.00
Transitional Support Services	\$119,000.00
APM Federation	\$200,000.00
ACAMS Door Configuration	\$ 36,000.00
CCTV Phase 2, New Camera Installation	\$125,200.00

*(470 cameras x \$185, 1 Map x \$2,000, ACAMS door config
70 doors x \$95, Allowance \$29,600)*

See Next page for O&M fees



INTEGRATED SECURITY
SOLUTIONS INC.

Pursuit of Excellence in Public Safety

Quotation

Date	Quote No.
4/12/2023	Q-10101208R

Address to:

Marine Mandoyan
Public Safety & Security Systems Manager
Skyview Center, 2nd Floor
6053 West Century Blvd, CA, 90045

Quote	Contract No
DA5212-CCTV O&M VISION LAX Yearly Maintenance AUG 2023 Through JUL 2025	101

LI#	Description	Unit	Unit Price	otal
00010	VISION LAX 1 Year Maintenance - AUG 2023 through JULY 2024 3 Field Technicians , 1 Level 3 Engineer, 1 Level 1 Engineer	1	1,659,600.00	1,659,600.00
00020	24/7 Warranty Services By ISSI for Level 3 Support (1 Year) AUG 2023 through JULY 2024 Including: -Turnkey Support and Maintenance of 58 Node EMC -Turkey Support and Maintenance of 48 DELL Servers -CCTV Multicast Streaming Support -Genetec SQL Support -Turnkey Genetec Media Router Support -Turnkey Support of Media Gateways -Turnkey Support of Lenel Gateway	1	238,200.00	238,200.00
0030	VISION LAX 1 Year Maintenance - AUG 2024 through JULY 2025 3 Field Technicians , 1 Level 3 Engineer, 1 Level 1 Engineer	1	1,659,600.00	1,659,600.00
0040	24/7 Warranty Services By ISSI for Level 3 Support (1 Year) AUG 2024 through JULY 2025 Including: -Turnkey Support and Maintenance of 58 Node EMC -Turkey Support and Maintenance of 48 DELL Servers -CCTV Multicast Streaming Support -Genetec SQL Support -Turnkey Genetec Media Router Support -Turnkey Support of Media Gateways -Turnkey Support of Lenel Gateway	1	238,200.00	238,200.00
Total				

Thank you for your business!

Integrated Security Solutions Inc.

5777 W Century Blvd, Suite 1245, Los Angeles, CA 90045

Office: (310)910-0810, Direct: (202)409-4146

Pursuit of Excellence in Public Safety

Quotation

Date	Quote No.
4/12/2023	Q-10101208R

Address to:

Marine Mandoan
Public Safety & Security Systems Manager
Skyview Center, 2nd Floor
6053 West Century Blvd, CA, 90045

Quote	Contract No
DA5212-CCTV O&M VISION LAX Yearly Maintenance AUG 2023 Through JUL 2025	101

LI#	Description	Unit	Unit Price	Total
	<p>Additional professional services fix price rates:</p> <p>1-Camera Integration With Genetec : \$185/Camera 2-ACAMS and Duress Alarm Integration with Genetec : \$95/Alarm 3-Camera Sharing Integration : \$45/Camera 4-Creating and Integration of new Maps in Genetec Map Manager : \$2000/Map</p> <p>Services Included as part of above fees:</p> <p>1-Camera Integration With Genetec: This includes basic camera addition, advanced configuration, addition to Genetec layouts and maps. 2-ACAMS Alarm Integration with Genetec: This includes importing the door trigger from Lenel, configuring 2 alarms per reader (door forced open and door held open), assignment of associated cameras and maps 3-Duress Alarm Integration with Genetec: This includes configuration of the audio encoder, assignment of associated cameras, speakers and maps 4-Camera Sharing Integration : This includes configuration of cameras in the existing LAWA media gateway, creation of secure link for third parties to access the approved LAWA cameras 5-Creating and Integration of new maps in Genetec Map Manager : This includes preparing obtained CAD drawing for VMS integration, converting them to georeferenced maps and add them to Genetec advanced map manager.</p> <p>The work on each item above includes the project management, testing and QA.</p>			
Total				\$3,795,600.00