

RESOLUTION NO. 27707

WHEREAS, on recommendation of Management, there was presented for approval, three (3)-year Contract with Standard Signs Incorporated covering specialized airfield signs and replacement parts for Los Angeles International Airport and Van Nuys Airport, for cost not to exceed \$1,050,000; and

WHEREAS, Los Angeles World Airports (LAWA) operates and maintains various signs and lighting systems at Los Angeles International Airport (LAX) and Van Nuys Airport (VNY) in compliance with Federal Aviation Administration (FAA) requirements. Said requirements include maintenance of taxiway and runway signage by ensuring that any faded, missing, or nonfunctional items are cleaned, replaced, and/or repaired. Airfield sign panels are used for airfield taxi guidance; identifying boundaries for approach areas, runway safety areas, and obstacle-free zones; and indicating mandatory holding positions, including those used to maintain aircraft separation during low-visibility weather operations. For consistency and safety, it is a best practice for LAWA to provide the same type of signage; and

LAX

Van Nuys

City of Los Angeles

Karen Bass  
Mayor

Board of Airport  
Commissioners

Beatrice C. Hsu  
President

Valeria C. Velasco  
Vice President

Gabriel L. Eshaghian  
Matthew M. Johnson  
Nicholas P. Roxborough  
Belinda M. Vega  
Karim Webb

Justin Erbacci  
Chief Executive Officer

WHEREAS, damage to an airfield sign is a common occurrence at LAWA airports due to weather conditions, collisions with ground support equipment, and unusually strong jet-blast from aircraft. Lumacurve signs have an aerodynamic, curved face which has been shown to resist jet blasts. They also have a modular design that allows for easier maintenance, upgrading, and decreased glare. LAWA has found that Lumacurve's easy-to-read and well-engineered runway sign panels have the necessary strength required to withstand wind and turbulence created by departing aircraft. Lumacurve signs also are the preferred airfield signs for Hartsfield Jackson Atlanta International Airport, Chicago O'Hare International Airport, Dallas/Fort Worth International Airport, Boston Logan, and Denver International Airport; and

WHEREAS, for over 30 years, Lumacurve signs have been the preferred type of airfield signs. LAX has 580 airfield signs installed, 576 of which are Lumacurve signs. There are 100 Lumacurve signs at VNY. Lumacurve signs and replacement parts comprise 99% of the airfield signs at both airports. A very small number of airfield signs provided by vendors Crouse-Hinds and ADB Airfield Signs still exist at LAX and VNY. When those signs are ready to be retired, they will be replaced with Lumacurve signs in order for LAWA to standardize the airports' signage; and

WHEREAS, the total number of airfield signs will increase as new construction projects occur. Replacing a fully damaged sign with another brand would require replacement of concrete, conduit, and electricity and would increase the time and costs to repair each sign. Continued use of Lumacurve signs provides the advantages of quick response for repair and replacement, ease of installation, compatibility with current infrastructure, and allows LAWA to maintain an inventory of only one type of parts. Those advantages result in reduced staff response time, reduced costs by not having to make modifications to existing footprints or equipment and minimizing repair and area shutdown times; and

WHEREAS, Standard Signs Incorporated (Standard Signs) has been the exclusive vendor of airfield navigational signage for both LAX and VNY. The firm is the sole manufacturer of FAA-approved Lumacurve brand airfield signs and replacement parts. There are no other companies authorized to manufacture Lumacurve signs or parts, and only usage of the original sign manufacturer's replacement parts will maintain the signs' warranty. Furthermore, there are no authorized distributors of Lumacurve brand airfield signs and replacement parts. For this reason,



staff determined that it is not desirable at this time to conduct a competitive procurement process as there are no other vendors who could respond to a Request for Bids. Standard Signs is the sole source vendor of Lumacurve signs for several major airports in the United States. Staff performed a price analysis and found that the proposed bid price Standard Signs submitted is the same as the as the previous approved contract; and

WHEREAS, this procurement falls under two (2) exceptions to the City's competitive bidding requirements: Administrative Code Section 10.15(a)(7), contracts for equipment repairs or parts obtained from the manufacturer of the equipment or its exclusive agent; and Administrative Code Section 10.15(a)(10), contracts where the contracting authority finds that use of competitive bidding would be undesirable, impractical, or impossible; and

WHEREAS, funds for the Contract are requested in LAWA Fiscal Year 2023-2024 Operating Budget in LAX Cost Center 1150063 – Facilities and Technical Services Division, VNY Cost Center 1400003 – VNY Construction Services; Commitment Item 522 – Materials and Supplies. Staff will request funds for subsequent years through the annual budget approval process; and

WHEREAS, this item, as a continuing administrative, maintenance and personnel-related activity, and installation of signs, signals, and pavement markings is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f and Article III, Class 1 (15) of the Los Angeles City CEQA Guidelines; and

WHEREAS, Standard Signs will comply with the provisions of the Affirmative Action Program and Child Support Obligations Ordinance; and

WHEREAS, Standard Signs has been assigned Business Tax Registration Certificate 0000994097-0001-9; and

WHEREAS, Standard Signs must have approved insurance documents, in the terms and amounts required, on file with LAWA prior to issuance of a Notice to Proceed; and

WHEREAS, Standard Signs has submitted the Contractor Responsibility Program Questionnaire and Pledge of Compliance, and will comply with the provisions of said program; and

WHEREAS, Standard Signs has been determined by Public Works, Office of Contract Compliance, to be in full compliance with the provisions of the Equal Benefits Ordinance; and

WHEREAS, Standard Signs has submitted the Bidder Contributions CEC Form 55, and will comply with its provisions; and

WHEREAS, Standard Signs has submitted the MLO CEC Form 50, and will comply with its provisions; and

WHEREAS, Standard Signs has submitted the Iran Contracting Act, and will comply with its provisions; and

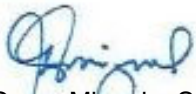
WHEREAS, actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373;

NOW, THEREFORE, BE IT RESOLVED that the Board of Airport Commissioners adopted the Staff Report; determined that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f and Article III, Class 1 (15) of the Los Angeles City CEQA Guidelines; found that use of competitive bidding would be undesirable or impractical to

award a contract for purchase of airfield signs or parts, as there is only one vendor that can provide the Lumacurve signs and parts manufactured by Standard Signs Incorporated that are installed at Los Angeles International Airport and Van Nuys Airport; approved the three (3)-year Contract with Standard Signs Incorporated covering specialized airfield signs and replacement parts for Los Angeles International Airport and Van Nuys Airport, for cost not to exceed \$1,050,000; and authorized the Chief Executive Officer, or designee, to execute said Contract with Standard Signs Incorporated after approval as to form by the City Attorney and approval by the Los Angeles City Council.

o0o

I hereby certify that this Resolution No. 27707 is true and correct, as adopted by the Board of Airport Commissioners at its Special Meeting held on Tuesday, April 11, 2023.

A handwritten signature in blue ink, appearing to read "Grace Miguel".

Grace Miguel – Secretary  
BOARD OF AIRPORT COMMISSIONERS