

OFFICE OF THE CITY ADMINISTRATIVE OFFICER

Date: April 24, 2025

CAO File No. 0150-12946-0000

Council File No.

Council District: 6,11

To: The Mayor

From: Matthew W. Szabo, City Administrative Officer

Reference: Correspondence from the Los Angeles World Airports Board of Airport Commissioners dated March 13, 2025 and March 17, 2025; referred by the Mayor for a report on March 14, 2025

Subject: **RESOLUTION NO. 28117 AND PROPOSED THIRD AMENDMENT TO SERVICE AUTHORITY 4700002146 WITH CURATORIAL INC. FOR ON-CALL ART HANDLING SERVICES AT THE LOS ANGELES INTERNATIONAL AND VAN NUYS AIRPORTS**

RECOMMENDATION

That the Mayor:

1. Approve Los Angeles World Airports (LAWA) Board Resolution No. 28117 authorizing a Third Amendment to Contract Service Authority 4700002146 between Los Angeles World Airports and Curatorial Inc. for on-call art handling services at the Los Angeles International and Van Nuys Airports, extending the term by 12 months, retroactively from April 20, 2025 to April 20, 2026, for a total term of four years and increasing the contract authority by \$150,000 from \$300,000, for a new total not-to-exceed amount of \$450,000;
2. Adopt the March 17, 2025 Board of Airport Commissioners (Board) determination in Resolution No. 28117 that this action is exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; and,
3. Authorize the LAWA Chief Executive Officer, or designee, to execute the proposed First Amendment upon approval as to form by the City Attorney and approval by the Council.

SUMMARY

The Los Angeles World Airports (LAWA, Department) Board of Airport Commissioners (Board) requests approval of its December 27, 2024 Resolution No. 28117. Resolution 28117 authorizes a proposed First Amendment (Amendment) to Service Authority 4700002146 (Service Contract) with Curatorial Inc. (Curatorial) for on-call art handling services at the Los Angeles International (LAX) and Van Nuys (VNY) Airports. The Third Amendment will allow LAWA to retain the art handling firm

to remove the current exhibitions and install the next round of exhibitions, continue working on in-progress installations at newly renovated sites, as well as providing various other services related to the general operation and maintenance of LAWA's art exhibitions, among other tasks. The Amendment allows for the increase in contract authority to \$450,000 by \$150,000 from the current \$300,000, and extends the term by 12 months, retroactively from April 20, 2025 to April 19, 2026, for a total term of four years. Except as proposed in this Amendment, all other terms and conditions remain unchanged.

The proposed Amendment is subject to approval as to form by the City Attorney. Pursuant to Charter Section 373 and Los Angeles Administrative Code Section 10.5(a), Council approval is required because the overall contract term exceeds three years. Our Office has reviewed the request and recommends approval.

BACKGROUND

Through the LAX Art Program, exhibitions are on view for one to two years with art installed and de-installed each cycle. The Department of Cultural Affairs (DCA) previously provided art handling services through a Memorandum of Agreement. Due to the increase in exhibit spaces planned as part of LAWA's Capital Improvement Plan and the need for services after-hours, the DCA confirmed that the department would be unable to provide the required resources to LAWA.

Original Contract – On August 27, 2021, the LAWA released a Request for Proposals (RFP) for art handling services at LAX and VNY. The Department received four proposals for evaluation. LAWA staff evaluated the four proposals and disqualified two based on non-responsiveness. The remaining two proposals from Curatorial and Cinnabar California, Inc. (Cinnabar) were evaluated and recommended for award of contract. On May 24, 2022, the General Manager/Chief Executive Officer (CEO) approved Service Authority contracts with Curatorial and Cinnabar for a term of 12 months and a contract authority of \$150,000. Pursuant to Los Angeles Administrative Code Section 10.1.1, as the contract authority was not in excess of \$150,000 the contracts did not require Board approval and was approved by the General Manager only. The Department states that Cinnabar is no longer providing services.

Prior Amendments – On April 11, 2023 the Board approved a first amendment to the Service Contract to extend the term by 12 months, for a total of 24 months, and increase the contract authority by \$150,000 for a total authority of \$300,000. On March 31, 2024, the Board approved a second amendment to increase the term by 12 months for a total term of 36 months. The second amendment did not change the contract authority.

Proposed Third Amendment – On March 13, 2025 and March 17, 2025, the Board approved a LAWA staff report and Resolution No. 28117 requesting authority to execute the proposed Amendment to Contract No. Service Authority 4700002146 to amend Section 2.1 of the Contract to extend the current three year term by 12 months for a total four year term through April 19, 2026. Other notable changes include an update to Exhibit C, Cost Reimbursable Guidelines that allows LAWA to increase its per hour rate. The Department reports approximately 83 percent of the \$300,000 contract authority has been either expended or encumbered. The additional 12 months

and \$150,000 in authority will allow for continued art exhibitions to be on display as well as provide for LAWA staff to release a new RFP for art handling services. The Department anticipates that the new RFP will be released before the end of the 2025 calendar year.

Scope of Work - The contract with Curatorial provides for art handling services including the storage, packing, transportation, installation, and de-installation of various types of artwork. The requested services encompass current sites and future program expansion, provide trained art handlers able to work after-hours, provide specialized art shippers and storage, and other support for installations requiring art fabrication and heavy equipment operations in new circulation and atrium sites. The Department estimates that approximately 34 combined installations and de-installations will occur across more than 30 rotating exhibitions. Detailed information regarding pricing for art handling services can be found in the Amendment Exhibits in Attachment 1. All other terms and conditions remain unchanged.

Alternatives Considered – There are no viable alternatives to the proposed Amendment. The Department has neither the expertise nor the tools and equipment needed to safely handle, store, transport, and install/de-install works of art.

CITY COMPLIANCE

Small Business Enterprise (SBE), Local Business Enterprise (LBE), Local Small Business Enterprise (LSBE), and Disabled Veterans Business Enterprise (DVBE) Participation – The Department did not set any participation levels as subcontracting opportunities for this contract were identified.

Charter Section 1022 – The Department states that this contract is not subject to Charter 1022 provisions.

California Environmental Quality Act (CEQA) – Continuing administrative, maintenance and personnel-related activities are exempt from the California Environmental Quality Act (CEQA) pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines.

The proposed Amendment is subject to approval as to form by the City Attorney. In accordance with Charter Section 373 and Administrative Code Sections 10.5(a), the proposed Amendment requires Council approval because the total overall term exceeds three years. Our Office recommends approval.

FISCAL IMPACT STATEMENT

Approval of the proposed Third Amendment to Service Authority 4700002146 with Curatorial Inc. to continue art handling services will have no impact on the City's General Fund. The contract authority remains the same at \$450,000. Funding is available in the LAWA Operating Budget Cost Center 1150184 – Arts Program. Subsequent year funding will be subject to approval in the annual budget process. The recommendations in this report comply with the Los Angeles Airports' adopted Financial Policies.

Attachment 1 – Correspondence dated March 13, 2025 and March 17, 2025 from Board of Airport Commissioners Report, Resolution No. 28117, and proposed Third Amendment to Service Authority 4700002146 with Curatorial Inc.

MWS/PJH/JVW/JPQ:10250186



March 13, 2025

The Honorable Karen Bass
Mayor, City of Los Angeles
City Hall – Room 303
Los Angeles, CA 90012

ATTN: Legislative Coordinator

LAX

Van Nuys

City of Los Angeles

Karen Bass
Mayor

Board of Airport
Commissioners

Karim Webb
President

Matthew M. Johnson
Vice President

Vanessa Aramayo
Courtney La Bau
Victor Narro
Nicholas P. Roxborough
Valeria C. Velasco

John Ackerman
Chief Executive Officer

RE: Request to adopt and approve the Third Amendment to Service Authority
4700002146 with Curatorial, Inc.

In accordance with Executive Directive No. 4, we are transmitting a copy of the specified board report for the request to adopt the following report and approve the Third Amendment to Service Authority 4700002146 with Curatorial, Inc., extending the term by 12 months and increasing not-to-exceed amount by \$150,000, for a contract total of \$450,000, for on-call art handling services for Los Angeles World Airports.

City Council approval is required pursuant to Section 373 of the Los Angeles City Charter.

Sincerely,

A handwritten signature in black ink, appearing to read "Becca Doten", with a stylized flourish at the end.

Becca Doten
Chief of Staff

BD:MSA:ksf





Item Number
3

Report to the BOARD OF AIRPORT COMMISSIONERS

Approver: Courtney Moore
Courtney Moore (Mar 3, 2025 17:23 PST)
Courtney Moore, Deputy Executive Director
Strategy, Innovation & Experience

Reviewer: Hector Huezo for
Hector Huezo for (Mar 3, 2025 18:11 PST)
Brian C. Ostler, City Attorney

John Ackerman
John Ackerman, Chief Executive Officer

Meeting Date

3/13/2025

Needs Council Approval: ☒ Y

Reviewed for/by	Date	Approval Status	By
Finance	2/19/2025	<input checked="" type="checkbox"/> Y <input type="checkbox"/> NA	JS
CEQA	2/11/2025	<input checked="" type="checkbox"/> Y	VW
Procurement	2/20/2025	<input checked="" type="checkbox"/> Y <input type="checkbox"/> Cond	AF
Guest Experience	2/11/2025	<input checked="" type="checkbox"/> Y	TB
Strategic Planning	2/13/2025	<input checked="" type="checkbox"/> Y	BNZ

SUBJECT

Request to adopt the following report and approve the Third Amendment to Service Authority 4700002146 with Curatorial, Inc., extending the term by 12 months and increasing not-to-exceed amount by \$150,000, for a contract total of \$450,000, for on-call art handling services for Los Angeles World Airports.

DISCUSSION

1. Purpose

The proposed term extension and authority increase will allow Curatorial, Inc. (Curatorial) to continue providing services, such as installation, removal, packing, storing, and transportation of artwork in the Central Terminal Area (CTA) at Los Angeles International Airport (LAX).

2. Prior Related Actions/History of Board Actions

- **May 24, 2022 – Service Authority 4700002146 Curatorial, Inc.**

One-year Service Authority contract with Curatorial, Inc. (Curatorial) authorized, in a not-to-exceed contract amount of \$150,000 for art handling services.

- **April 11, 2023 – Resolution 27704**

The Board of Airport Commissioners (Board) approved First Amendments to two on-call art handling services contracts with Cinnabar California, Inc. (Cinnabar) and Curatorial,

extending the terms by 12 months, for a total of two years, and increasing the contract amounts.

- **March 21, 2024 – Resolution 27923**

The Board approved Second Amendments to the individual Service Authorities with Cinnabar and with Curatorial, extending the term by 12 months with no increase to the contract values.

3. Background

Since 2002, the LAX Art Program has presented art exhibitions and installations throughout the CTA, utilizing on-call art handling service contracts to support the Art Exhibition Program. The LAX Art Program currently is responsible for programming more than 30 exhibition locations in the CTA, with several more to come as part of the Los Angeles World Airports (LAWA) Capital Improvement Plan (CIP) to modernize, renovate, and/or expand its terminals.

In addition, inaugural art installations for Terminals 4 and 5, and the Terminal 4.5 and Terminal 5.5 Cores, are in various stages of preparation and installation. The proposed Third Amendment allows staff to retain the art handling firm to remove the current exhibitions and install the next round of exhibitions, continue working on in-progress installations at newly renovated sites, as well as providing various other services related to the general operations and maintenance of LAWA's art exhibitions.

4. Current Action/Rationale

The proposed amendment will ensure the rotating exhibitions program remains operational. The requested services encompass current sites and future program expansion; provide trained art handlers able to work after-hours; provide specialized art shippers and storage; and offer support for installations requiring art fabrication and heavy equipment operations in new circulation and atrium sites.

Curatorial is a local Small Business Enterprise company with 19 base employees, and their performance on LAWA projects has been excellent in providing fine art support services.

Cinnabar, while mentioned alongside Curatorial above, is no longer in business and has discontinued its art handling services.

5. Fiscal Impact

Approval of the proposed action includes a request to increase the contracts' not-to-exceed amount by \$150,000, for a total not-to-exceed contract amount of \$450,000.

6. Alternatives Considered

- ***Take No Action***

If LAWA takes no action, the LAX Art Program will lose access to professional art handling firms for art installations and exhibitions that are in progress or are slated to begin. The LAX Art Program is not staffed with art preparators trained with the diverse and in-depth expertise needed to perform these professional art handling services, nor is

the program equipped with the infrastructure, tools, and supplies to provide art storage, packing, and shipping services. Los Angeles World Airports will not be able to timely install, remove, pack, transport, and/or return artwork that is on loan to LAWA from the artists. Consequently, LAWA's existing artist agreements and artwork loan agreements would be negatively impacted.

APPROPRIATIONS

No appropriation of funds is required for this action.

STANDARD PROVISIONS

The Board is hereby requested to adopt staff's determination that this item, as a continuing administrative, maintenance and personnel-related activity, is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines.

The Board is hereby further requested to authorize the Chief Executive Officer, or designee, to execute said Third Amendment to Service Authority 4700002146 with Curatorial, Inc. subject to approval by the Los Angeles City Council and approval as to form by the City Attorney.

Actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373.

March 17, 2025

The Honorable City Council
of the City of Los Angeles
(via email)

Subject: Third Amendment to Service Authority 4700002146 with Curatorial Inc.

LAX

Van Nuys

City of Los Angeles

Karen Bass
Mayor

Board of Airport
Commissioners

Karim Webb
President

Matthew M. Johnson
Vice President

Vanessa Aramayo
Courtney La Bau
Victor Narro
Nicholas P. Roxborough
Valeria C. Velasco

John Ackerman
Chief Executive Officer

Enclosed for your consideration is the Third Amendment to Service Authority 4700002146 with Curatorial Inc. that was approved by the Board of Airport Commissioners at its March 13, 2025 meeting. There is no impact to the General Fund.

RECOMMENDATIONS FOR CITY COUNCIL:

1. Concur with said Board's adoption of staff's determination that the item is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; and
2. Approve the Third Amendment to Service Authority 4700002146 with Curatorial Inc. to extend the term by twelve (12) months and increase the amount by \$150,000, for new total not to exceed \$450,000, covering on-call art handling services for Los Angeles World Airports; and
3. Further concur with said Board's action on March 13, 2025, by Resolution 28117, authorizing the Los Angeles World Airports Chief Executive Officer, or designee, to execute said Third Amendment to Service Authority 4700002146 with Curatorial Inc.

This document and its attachments are advisory only and do not constitute a complete and official submittal to the City Council. The official submittal, including this document and its attachments, will be submitted electronically to the City Council and the Council File Management System pursuant to Charter Section 373 via the City Clerk's website when the file is complete.

Very truly yours,



Grace Miguel, Commission Executive Assistant II
BOARD OF AIRPORT COMMISSIONERS

Enclosures

cc: CAO (Airport Analyst), e-file
CLA (Airport Analyst), e-file



RESOLUTION NO. 28117

WHEREAS, on recommendation of Management, there was presented for approval, Third Amendment to Service Authority 4700002146 with Curatorial Inc. to extend the term by twelve (12) months and increase the amount by \$150,000, for new total not to exceed \$450,000, covering on-call art handling services for Los Angeles World Airports; and

WHEREAS, since 2002, the Los Angeles International Airport (LAX) Art Program has presented art exhibitions and installations throughout the Central Terminal Area (CTA), utilizing on-call art handling service contracts to support the program. The LAX Art Program is responsible for programming more than thirty (30) exhibition locations in the CTA, with several more to come as part of the Los Angeles World Airports (LAWA) Capital Improvement Plan to modernize, renovate, and/or expand the terminals. Additionally, inaugural art installations for Terminals 4 and 5, and the Terminal 4.5 and Terminal 5.5 Cores, are in various stages of preparation and installation; and

LAX

Van Nuys

City of Los Angeles

Karen Bass
Mayor

**Board of Airport
Commissioners**

Karim Webb
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John Ackerman
Chief Executive Officer

WHEREAS, the Third Amendment will allow staff to retain the art handling firm to remove the current exhibitions and install the next round of exhibitions, continue working on in-progress installations at newly renovated sites, as well as providing various other services related to the general operations and maintenance of LAWA's art exhibitions; and

WHEREAS, the Amendment will ensure the rotating exhibitions program remains operational. The requested services encompass current sites and future program expansion, provide trained art handlers able to work after-hours, provide specialized art shippers and storage, and offer support for installations requiring art fabrication and heavy equipment operations in new circulation and atrium sites; and

WHEREAS, Curatorial Inc. is a local Small Business Enterprise company with nineteen (19) base employees, and its performance on LAWA projects has been excellent in providing fine art support services; and

WHEREAS, actions taken on this item by the Board of Airport Commissioners will become final pursuant to the provisions of Los Angeles City Charter Section 373;

NOW, THEREFORE, BE IT RESOLVED that the Board of Airport Commissioners adopted the Staff Report; further adopted staff's determination that this item, as a continuing administrative, maintenance and personnel-related activity, is exempt from California Environmental Quality Act (CEQA) requirements pursuant to Article II, Section 2.f of the Los Angeles City CEQA Guidelines; approved the Third Amendment to Service Authority 4700002146 with Curatorial Inc. to extend the term by twelve (12) months and increase the amount by \$150,000, for new total not to exceed \$450,000, covering on-call art handling services for Los Angeles World Airports; and authorized the Chief Executive Officer, or designee, to execute said Third Amendment to Service Authority 4700002146 with Curatorial Inc. subject to approval by the Los Angeles City Council and approval as to form by the City Attorney.

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I hereby certify that this Resolution No. 28117 is true and correct, as adopted by the Board of Airport Commissioners at its Special Meeting held on Thursday, March 13, 2025.



Grace Miguel – Secretary
BOARD OF AIRPORT COMMISSIONERS

**THIRD AMENDMENT TO CONTRACT NUMBER 4700002146
BETWEEN THE CITY OF LOS ANGELES AND CURATORIAL, INC. FOR ART
HANDLING SERVICES AT LOS ANGELES INTERNATIONAL AIRPORT
AND VAN NUYS AIRPORT**

This **THIRD AMENDMENT TO CONTRACT NUMBER 4700002146** ("Third Amendment"), is made and entered into this _____ day of _____, 2024 at Los Angeles, California, by and between the **CITY OF LOS ANGELES**, a municipal corporation and Charter City ("City"), acting by order of and through its Board of Airport Commissioners ("BOAC") of the Department of Airports (also known as Los Angeles World Airports or "LAWA"), and **CURATORIAL, INC.**, with its principal place of business located at Pasadena, California ("Consultant").

RECITALS

WHEREAS, City and Consultant entered into a Los Angeles World Airports Service Authority Number 4700002146 ("Contract") for various on-call art handling and care services for various art-related projects for the Los Angeles World Airports LAX Art Program at Los Angeles International Airport ("LAX") and Van Nuys Airport ("VNY")(collectively, "Airports") on April 24, 2022;

WHEREAS, on April 24, 2023, the Contract was amended to increase the term from one (1) year to two (2) years and the not-to-exceed amount from One Hundred and Fifty Thousand Dollars and 00/100 (\$150,000.00) to Three Hundred Thousand Dollars and 00/100 (\$300,000.00); and

WHEREAS, in March 2024, the Parties amended the Contract to increase the term from two (2) years to three (3) years; and

WHEREAS, the Parties now wish to amend the Contract to increase the term an additional year; from three (3) years to four (4) years and the not to exceed amount from three hundred thousand Dollars (\$300,000) to Four Hundred Fifty Thousand Dollars (\$450,000);

NOW THEREFORE, in consideration of the terms, covenants and conditions hereinafter contained to be kept and performed by the respective parties hereto, the parties do mutually agree that the Contract is HEREBY AMENDED AS FOLLOWS:

THIRD AMENDMENT

Amendment Section 1. Section 2.1 of the Contract shall be amended and restated in its entirety as follows:

2.1 The Term. Notwithstanding any other provision in this Contract, the term of this Contract shall be for a period of four (4) years commencing upon Consultant's receipt from LAWA of a Notice-to-Proceed (the "Term") subject, however, to earlier termination as hereinafter specified in Section 22.0, Abandonment of Program and Cancellation of Contract or Suspension of Services.

Amendment Section 2. Section 6.2 of the Contract shall be amended and restated in its entirety as follows:

6.2 For all Services rendered under this Contract, all costs, direct or indirect, and all expenses incurred by Consultant pursuant to this Contract, the total compensation to be paid to the Consultant for all Services rendered under this Contract shall not exceed the total sum of Four Hundred and Fifty Thousand Dollars.

Amendment Section 3. Exhibit C: Cost Reimbursable Guidelines, Section A.2. a-c shall be amended to allow LAWA to increase each existing job classification by up to \$10 per hour.

Amendment Section 4. Except as specifically provided herein, this Amendment shall not in any manner alter, change, modify, or affect any of the rights, privileges, duties, or obligations of either of the parties hereto, under, or by reason of said Contract, as amended.

Amendment Section 5. This Amendment and any other document necessary for the consummation of the transaction contemplated by this Amendment may be executed in counterparts, including counterparts that are manually executed and counterparts that are in the form of electronic records and are electronically executed. An electronic signature means a signature that is executed by symbol attached to or logically associated with a record and adopted by a party with the intent to sign such record, including facsimile or e-mail signatures. All executed counterparts shall constitute one Amendment, and each counterpart shall be deemed an original. The parties hereby acknowledge and agree that electronic records and electronic signatures, as well as facsimile signatures, may be used in connection with the execution of this Amendment and electronic signatures, facsimile signatures or signatures transmitted by electronic mail in so-called PDF format shall be legal and binding and shall have the same full force and effect as if a paper original of this Amendment had been delivered that had been signed using a handwritten signature. All parties to this Amendment (i) agree that an electronic signature, whether

digital or encrypted, of a party to this Amendment is intended to authenticate this writing and to have the same force and effect as a manual signature; (ii) intended to be bound by the signatures (whether original, faxed, or electronic) on any document sent or delivered by facsimile or electronic

(Continued on next page)

mail or other electronic means; (iii) are aware that the other party(ies) will rely on such signatures; and, (iv) hereby waive any defenses to the enforcement of the terms of this Amendment based on the foregoing forms of signature. If this Amendment has been executed by electronic signature, all parties executing this document are expressly consenting, under the United States Federal Electronic Signatures in Global and National Commerce Act of 2000 ("E-SIGN") and the California Uniform Electronic Transactions Act ("UETA") (California Civil Code §1633.1 et seq.), that a signature by fax, e-mail, or other electronic means shall constitute an Electronic Signature to an Electronic Record under both E-SIGN and UETA with respect to this specific transaction.

IN WITNESS WHEREOF, City has caused this Third Amendment to be executed on its behalf by LAWA, and Consultant has caused the same to be executed by its duly authorized officers, and its corporate seal to be hereunto affixed, all as of the day and year first hereinabove written.

APPROVED AS TO FORM:
Hydee Feldstein Soto, City Attorney

CITY OF LOS ANGELES
By signing below, the signatory attests that they have no personal, financial, beneficial, or familial interest in this Amendment.

Date: _____

By: _____

John Ackerman
Chief Executive Officer/
General Manager
Department of Airports

By: _____
Assistant/Deputy City Attorney

By: _____

Tatiana S. Starostina
Chief Financial Officer
Department of Airports

ATTEST:

CURATORIAL, INC.

By: _____
Secretary (Signature)

By: 
Signature

Print Name

GRAHAM HOWE

[SEAL]

Print Name

CEO

Print Title

Exhibit B:

Cost Proposal

Category B

Professional Art Preparators – Installation and De-Installation of Medium- and Small-Scale Exhibitions of Rotating Temporary Artwork, including Fine Art Packing and Transportation

Line #	Job Classification	Estimated No. of Positions	Maximum All-Inclusive Hourly Rates (Year 1)	Maximum All-Inclusive After Hours Rates ⁴ (Year 1)	Maximum All-Inclusive Hourly Rates (Year 2)	Maximum All-Inclusive After Hours Rates ⁴ (Year 2)	Maximum All-Inclusive Hourly Rates (Year 3)	Maximum All-Inclusive After Hours Rates ⁴ (Year 3)	Maximum All-Inclusive Hourly Rates Year 4	Maximum All-Inclusive After Hours Rates ⁴ Year 4
1	Art Preparator (Increase of \$5 per hour)	4	\$90.00	\$180.00	\$95.00	\$190.00	\$100.00	\$200.00	\$105.00	\$210.00
2	Project Manager (Increase of \$5 per hour)	1	\$105.00	\$210.00	\$110.00	\$220.00	\$115.00	\$230.00	\$120.00	\$240.00
3	Head Preparator (Increase of \$5 per hour)	1	\$100.00	\$200.00	\$105.00	\$210.00	\$110.00	\$220.00	\$115.00	\$230.00

Note 1: Hourly rates will be negotiated per task order issued by LAWA. Maximum rate is not guaranteed. Maximum rates proposed will be applicable throughout the term of the contract and are the maximum allowable rate that can be charged to LAWA for each specific job classification.

Note 2: All Inclusive Rates proposed for Category A Classifications are maximum and will be negotiated per engagement and include, but are not limited to:

Any and all costs associated with actual employees' straight-time or overtime wages, fringe benefits, Field Overhead, (includes, but is not limited to, all field administrative costs and actual costs related to badging, tools, communication, supplies, transportation, preparation and negotiation of invoices, preparation and negotiation of task orders, and any other miscellaneous field direct or indirect costs), Home Office Overhead, (includes, but is not limited to, all administrative costs and actual costs related to insurance, proposal and performance bonds, taxes, fees, training, licensing, certifications, tools, communication, publications, preparation and negotiation of invoices, preparation and negotiation of task orders, other home office direct or indirect costs), Travel (a other direct cost (ODC), must conform to the Cost Reimbursable Guidelines and LAWA's Travel Policy), and Profit.

Note 3: There are no other allowable billable labor rate costs other than these rates for Task Orders authorized by LAWA

Note 4: After hours will be considered work done between the hours of 9:00 PM to 5:00 AM (Graveyard). There is no swing shift on the project.

Note 5: Over Time (OT) hours shall be billed for work performed after eight hours in any workday or more than 40 hours in any workweek. OT will be paid at the After Hours rate. OT must be approved by LAWA in advance.

Category C

Fine Art Packing, Transportation and Storage Providers

Line #	For Small to Medium 2- and 3-D objects up to 39 lbs no larger than 8 feet in any single dimension.	For Large 2- and 3-D objects between 40-200 lbs and larger than 8 feet in any single dimension.
1	Storage \$100 min + ~\$30 per object / mo	Storage \$100 min + ~\$60 per object / mo
2	Transportation \$195 / hr for local, Greater L.A.; (Increase of \$5 per occurrence)* \$50 - \$100 per \$5,000 value & \$150 - \$200 per \$10,000 value / out of state	Transportation \$195 / hr for local, Greater L.A.; (Increase of \$5 per occurrence)* \$50 - \$100 per \$5,000 value & \$150 - \$200 per \$10,000 value / out of state
3	Packing ~\$80 / item	~Packing \$130 / item
4	Supplies \$20 / item	Supplies \$30 / item

* These rates increases reflect increases in our direct costs
of labor and materials.